



Monday July 18, 2022

Headline Inflation Increases by 18.60% in June 2022

Despite the Monetary Policy Committee's (MPC's) decision to raise rates in its last meeting, which was held in May 2022, the inflation print for June came in at 18.6%. The June headline inflation figure, which is the highest since January 2017, can be chalked up to a combination of factors like geopolitical tension in Ukraine which has continued to send prices of food and energy soaring since February, the nationwide scarcity of fuel that started in June also impacted Transport fares in June 2022. The inflation rate increased to 18.60 percent on a year-on-year basis. This is 0.84 percent points higher compared to the rate recorded in June 2021, which is 17.75 percent. This means that the headline inflation rate increased in the month of June 2022 when compared to the same month in the previous year (i.e., June 2021). Increases were recorded in all COI-COP divisions that yielded the Headline index. On a month-on-month basis, the Headline inflation rate increased to 1.82 percent in June 2022, this is 0.03 percent higher than the rate recorded in May 2022 (1.78 percent) The percentage change in the average composite CPI for the twelve months period ending June 2022 over the average of the CPI for the previous twelve months period is 16.54 percent, showing a 0.62 percent increase compared to 15.93 percent recorded in June 2021. In the month of June 2022, the urban inflation rate increased to 19.09 percent (year-on-year); this is a 0.74 percent increase compared to 18.35 percent recorded in June 2021.

On a month -on-month basis, the urban inflation rate rose to 1.82 percent in June 2022, this is a 0.01 percent increase compared to May 2022 (1.81 percent). The corresponding twelve-month average percentage change for the urban index is 17.09 percent in 2022. This is 0.58 percent higher compared to 16.51 percent reported in June 2021. The rural inflation rate increased to 18.13 percent in June 2022 (year-on-year) basis; this is a 0.97 percent increase compared to 17.16 recorded in June 2021. On a month-on-month basis, the rural index rose to 1.81 percent in June 2022, up by 0.05 percent from the rate recorded in May 2022 (1.76 percent), while the corresponding twelve-month average percentage change for the rural inflation rate in June 2022 is 16.02 percent. This is 0.66 percent higher compared to 15.36 percent recorded in June 2021. The composite food index rose to 20.60 percent in June 2022 on a year-on-year basis; the rate of changes in average price level declined by 1.23 percent compared to 21.83 percent in June 2021. The rate of changes in food prices compared to the same period last year was higher due to higher foods prices volatility caused by COVID 19. This rise in the food index was caused by increases in prices of Bread and cereals, Food products Potatoes, yam, and other tubers, Meat, Fish, Oil and fat, and Wine. On a month-on-month basis, the food sub-index increased to 2.05 percent in June 2022, up by 0.03 percent points from 2.01 percent recorded in May 2022. The average annual rate of change of the Food sub-index for the twelve-month period ending June 2022 over the previous twelve-month average is 18.62 percent, which is 1.10 percent points decline from the average annual rate of change recorded in June 2021 (19.72 percent).

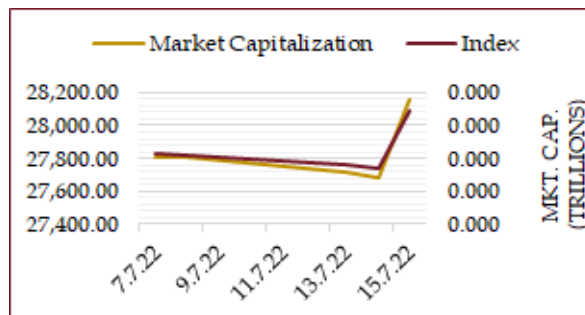
capital Market Summary . Analysis of the market activity in the week ended July 15, 2022 shows a bullish note as investors started position mostly on interim dividend paying stocks. The NGX All Share Index and market capitalization of listed equities thereby appreciated by 1.27 and 1.28% from the opening figures of 51,557.49 and N27,803 trillion to close at 52,215.12 and N28,158 trillion respectively. Its year to date (YTD) return stands at +22.24%.

MACROECONOMIC INDICATORS

GDP Growth Rate	+3.11%	May 24. , 2022
Un-employment Rate	33.30%	May 24, 2022
Broad Money Supply (M2)	N38,026,970.00 rn	May 24, 2022
Money Supply (M1)	N16,186,615.62rn	May 24, 2022
Consumer Price Index (YOY)	18.60%	July 15, 2022
Monetary Policy Rate (MPR)	13.00%	May 24, 2022
Cash Reserve Ratio (CRR)	27.50%	May 24, 2022
Nigeria's Bonny Light Crude Oil	US\$129.87/Bar	June 29, 2022
Nigeria's Gross External Reserves	US\$38.68bn	June 16, 2022

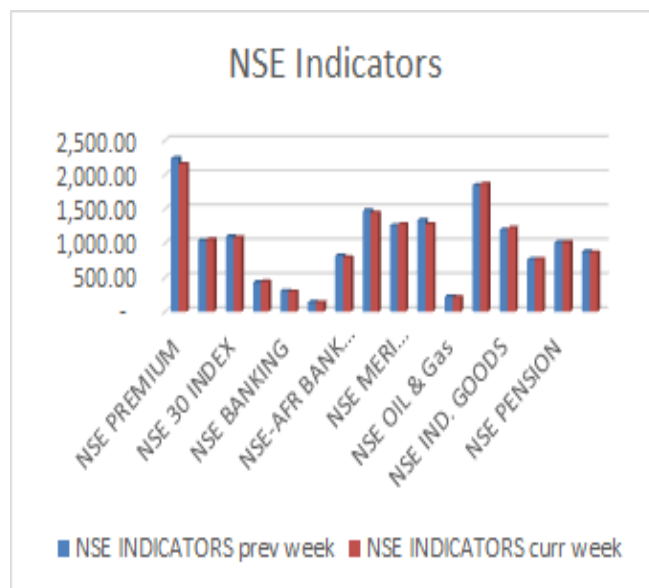
Source: Central Bank of Nigeria (CBN)

ALL SHARE INDEX & MKT. CAP



Source: Nigerian Stock Exchange (NSE) & Regency Research

PERFORMANCE OF THE NSE INDICES



Source: Nigerian Stock Exchange (NSE) & Regency Research



STOCK MARKET REPORT

STOCK RECOMMENDED FOR TRADING																					
STOCKS	Mkt price	curr price	Cap. App	Bk Value	6 mths	No of Shares in	52wks	52 wks	PAT N'b	PAT N'b	EPS N=	EPS N=	Period	Div. pd	Div. Yield	NET ASSETS	Exp. Retu	Exp return	Total	Total	
	31/12/21	30/6/2022	%	N=	Exp Price	Issue	high	low	Current	Last year	Current	Last year		N=	%	N=bill.	cap. Appr	Div. N=	Ret. N=	Ret. %	
UBA	8.05	7.45	(7.45)	24.15	9.66	34,199,421,368	8.05	7.00	41,496	38,155	1.14	1.04	qter 1	1.00	12.42	825,753,000,000	1.61	1.00	2.61	32.42	
ZENITH	23.95	21.70	(9.39)	42.37	28.74	31,396,493,786	27.50	22.00	58,198	53,080	1.85	1.69	qter 1	3.10	12.94	1,330,397,000,000	4.79	3.10	7.89	32.94	
GTCO	26.00	20.50	(21.15)	30.88	31.20	29,431,179,224	30.25	21.45	43,208	45,546	1.51	1.60	qter 1	3.00	11.54	908,758,731,000	5.20	3.00	8.20	31.54	
ACCESS	9.30	9.25	(0.54)	30.84	11.16	35,545,225,622	10.00	8.00	57,399	52,549	1.63	1.49	qter 1	1.00	10.75	1,096,318,000,000	1.86	0.60	2.46	26.45	
FBNH	11.40	11.60	1.75	21.51	13.14	35,895,292,792	12.90	7.05	32,401	15,599	0.89	0.43	qter 1	0.35	3.07	907,678,000,000	2.19	0.35	2.54	22.28	
FIDELITY	2.55	3.42	34.12	10.65	3.06	28,974,797,023	4.05	2.19	9,515	9,590	0.33	0.33	qter 1	0.35	13.73	308,486,000,000	0.51	0.22	0.73	28.63	
DANSUGAR	17.40	16.30	(6.32)	11.32	20.88	12,146,878,241	18.75	15.00	8,870	8,302	0.73	0.68	qter 1	1.00	5.75	137,500,909,000	3.48	1.00	4.48	25.75	
NASCON	13.20	11.75	(10.98)	6.08	15.84	2,469,438,378	16.00	11.70	0.38637	0.72320	0.58	1.09	qter 1	0.40	3.03	15,017,053,000	2.64	0.40	3.04	23.03	
UCAP	9.90	12.75	28.79	3.97	11.88	6,000,000,000	14.15	5.85	2,309	1,659	1.54	1.11	qter 1	1.50	15.15	23,849,201,000	1.98	1.50	3.48	35.15	
AFRIPRUD	6.35	5.65	(11.02)	4.08	7.62	2,000,000,000	8.15	5.75	0.43147	0.38135	0.20	0.19	qter 1	0.50	7.87	8,164,549,000	1.27	0.50	1.77	27.87	
CADBURY	8.80	17.25	96.02	8.08	10.56	1,878,202,000	17.85	7.65	1,542	0.24158	0.82	0.13	qter 1	0.50	5.68	15,177,904,000	1.76	0.50	2.26	25.68	
UNILEVER	14.50	14.80	2.07	11.76	17.40	5,745,006,000	17.00	11.00	1,796	(0.49196)	0.31	(0.09)	qter 1	0.50	3.45	67,557,964,000	2.90	0.50	3.40	23.45	
PZ	6.10	9.60	57.38	9.87	7.32	3,970,476,000	13.70	5.25	5,641	1,017	1.42	0.26	qter 3	0.25	4.10	39,204,100,000	1.22	0.50	1.72	28.20	
NAHCO	3.74	8.50	127.27	4.52	4.49	1,624,218,750	7.25	2.15	0.324	0.170	0.20	0.10	qter 1	0.41	10.96	7,342,538,000	0.75	0.41	1.16	30.96	
FLOUR MILL	28.35	32.50	14.64	40.40	34.02	4,100,379,605	41.45	27.50	15,592	8,161	3.85	1.84	qter 3	2.15	7.58	165,658,000,000	5.67	1.65	7.32	25.82	
DANCEM	257.00	275.00	7.00	60.76	269.85	17,040,507,405	300	204	105,851	89,710	6.18	5.29	qter 1	20.00	7.78	1,035,308,000,000	12.85	20.00	32.85	12.78	
LARFAGE	23.95	26.40	10.23	24.59	28.74	16,107,795,496	33.20	20.05	17,558	9,136	1.09	0.57	qter 1	2.00	8.35	396,118,753,000	4.79	2.00	6.79	28.35	
GSK	5.95	6.50	9.24	7.94	7.14	1,195,878,488	8.50	5.35	0.19437	0.65881	0.16	0.55	qter 1	0.45	7.56	9,493,815,000	1.19	0.40	1.59	26.72	
MAY BAKER	4.02	3.97	(1.24)	4.33	4.82	1,725,234,000	5.45	3.91	0.19429	1,050	0.11	0.61	qter 1	0.30	7.46	7,466,409,000	0.80	0.30	1.10	27.46	
FIDSON	6.22	11.20	80.06	7.14	7.46	2,086,260,000	12.05	4.60	1,150	0.57955	0.55	0.28	qter 1	0.50	8.04	14,901,503,000	1.24	0.25	1.49	24.02	
NB	50.00	58.80	17.60	23.26	60.00	7,996,902,051	78.50	39.90	13,614	7,660	1.69	0.96	qter 1	1.60	3.20	185,976,547,000	10.00	1.60	11.60	23.20	
GUINNESS	39.00	90.50	132.05	41.12	46.80	2,190,382,000	110	28.50	15,278	1,838	6.98	0.84	qter 3	0.46	1.18	90,065,026,000	7.80	0.46	8.26	21.18	
JBERGER	22.35	26.50	18.57	34.28	26.82	1,600,000,000	30.50	18.91	1,734	2,364	1.08	1.52	qter 1	2.50	11.19	54,846,326,000	4.47	0.40	4.87	21.79	
VITAFOAM	22.50	22.50	-	11.61	27.00	1,250,844,064	25.00	8.70	3,613	2,487	3.20	2.17	qter 2	1.50	6.67	14,518,926,000	4.50	1.50	6.00	26.67	
UACN	9.50	11.10	16.84	17.87	11.40	2,881,296,580	15.00	8.90	0.6387	0.66815	0.18	0.12	qter 1	0.65	6.84	51,477,943,000	1.90	1.20	3.10	32.63	
ARDOVA	13.00	13.05	0.38	12.30	15.60	1,310,628,000	18.00	11.55	(1,649)	1,858	(1.26)	1.44	qter 4	0.19	1.46	16,124,000,000	2.60	0.19	2.79	21.46	
CONOIL	22.00	28.80	30.91	32.20	26.40	693,952,117	31.50	20.00	0.55722	0.42393	0.80	0.61	qter 1	2.50	11.36	22,346,589,000	4.40	1.50	5.90	26.82	
TOTAL	221.90	234.50	5.68	135.71	266.28	339,521,837	265	145	4,366	2,970	12.86	8.75	qter 1	18.20	8.20	46,077,873,000	44.38	6.08	50.46	22.74	
ETERNA	5.05	7.10	40.59	9.97	6.06	1,304,144,000	8.80	4.86	0.87746	0.25445	0.67	0.20	qter 1	0.10	1.98	12,995,801,000	1.01	0.10	1.11	21.98	
OKOMU	142.00	215.00	51.41	45.65	149.10	953,910,000	215	104	9,498	5,271	9.96	5.53	qter 1	8.00	5.63	43,550,072,000	7.10	7.00	14.10	9.93	
PRESCO	87.80	165.00	87.93	42.83	92.19	1,000,000,000	200	70.00	13,775	5,030	13.78	5.03	qter 3	6.60	7.52	42,826,810,000	4.39	2.00	6.39	7.28	
CUSTODIAN	7.90	7.00	(11.39)	11.27	9.48	5,881,864,195	8.45	5.85	2,186	1,329	0.35	0.24	qter 1	0.40	5.06	66,310,651,000	1.58	0.45	2.03	25.70	
NEM	4.50	3.80	(15.56)	2.40	5.40	10,032,955,535	5.00	1.86	1,545	1,092	0.15	0.11	qter 1	0.22	4.89	24,048,082,000	0.90	0.09	0.99	22.00	
MTN	197.00	230	16.75	17.54	236.40	20,354,513,050	270	160	96,820	73,748	4.76	3.62	qter 1	8.57	4.35	356,984,000,000	39.40	8.57	47.97	24.35	
TRANSORP	0.96	1.23	28.13	3.72	1.152	40,647,990,293	1.52	0.84	5,035	2,041	0.05	0.0179	qter 1	0.02	2.08	151,040,841,000	0.19	0.01	0.20	21.04	
NGX	19.9	23	15.58	17.44	23.88	1,964,115,918	27.9	15.3	0.1483	0.8032	0.07	0.41	qter 1			34,262,654,000	3.98		3.98	20.00	
FCMB	2.99	3.46	15.72	12.57	3.588	19,802,710,754	3.88	2.71	5,168	3,572	0.28	0.18	qter 1	0.15	5.02	248,968,936,000	0.60	0.15	0.75	25.02	
LIVESTOCK	2.15	1.3	(39.53)	0.84	2.58	2,999,999,418	2.5	1.42	0.018121	0.176539	0.06	0.0588	qter 1	-	-	2,520,597,000	0.43	-	0.43	20.00	
HONYWELL	3.40	2.76	(18.82)	7.34	4.08	7,930,197,858	4.45	1.1	0.0209	0.323	0.03	0.041	qter 3	0.07	2.06	58,232,000,000	0.68	0.07	0.75	22.06	

WE RECOMMEND THE ABOVE STOCKS WITH THE COMPUTED TOTAL RETURN IN THE NEXT 6 MONTHS

Reasons for selection

- Strong fundamentals and consistent good dividend payment in the last five years
- The EPS are good showing that they can pay dividend they paid last year while some of them are performing better.
- The Current PAT show they are performing well and they may pay better dividend than the previous year
- The Book value are good showing that some of the stocks are underpriced, hence, there is room for capital appreciation.
- The wide variance between the 52weeks low and 52 weeks high for some of the stocks show high potential for capital appreciation
- All the stocks have good investors sentiment
- The liquidity of the recommended stocks are high, indicating easy entry and exit
- The speculative stocks may not meet all the above conditions, however, the recent performance and sound investors perception may spark capital appreciation
- Stocks selected are over 50.00% of the total market capitalisation

Source: Nigerian Stock Exchange (NSE) & Regency Research



STOCK MARKET REPORT

Domestic Market Review

OUTLOOK AND STOCK RECOMMENDATION FOR THE WEEK

18/07/22-22/07/2022)

Activities on the Nigerian Stock Market closed on bullish note during the week as investors took position mostly on interim dividend paying stocks with strong fundamentals. The NGX ASI thereby appreciated by 1.27% during the week compared with 0.53% depreciation in the previous week. In the coming week, we expect the market to pick up as prices of some valued stocks are attractive due to profit taking. We will continue to advise investors to trade only in fundamentally justified stocks as the weak macro environment remains a significant headwind for listed companies. In the light of the above we recommend for purchase during the week the under-listed stocks. The companies recommended are good dividend paying stocks with strong fundamentals. Their prices are very attractive due to profit taking in the last trading week. The stocks are: **UCAP PLC, FLOUR MILLS LARFAGE AFRICA PLC, GTCO, NB PLC, DANSUGAR PLC, ACCESS PLC, ZENITH, GUINNESS, AND TRANSCORP PLC**

RECOMMENDED STOCKS FOR THE WEEK

Stocks	Current Price	Max. entry Price N=	Target price	% Change
NB	55.85	60.00	80.00	43.24
GTCO	20.95	21.00	30.00	43.20
FLOUR MILL	33.20	36.00	45.00	35.54
UCAP PLC	12.65	14.00	20.00	58.10
LARFAGE	25.85	35.00	40.00	54.74
ACCESS	9.40	10.00	15.00	59.57
DANSUGAR	16.00	17.00	20.00	25.00
ZENITH	22.20	24.00	30.00	35.14
GUINNESS	90.50	90.00	120.00	32.60
TRANSCORP	1.24	1.30	1.50	20.97

FINANCIAL HIGHLIGHTS OF RECOMMENDED STOCKS

Company	Result	Turnover		PAT			
		Current N=bill	Last yr N=bil	Current N=bill	Last yr N=bil	Curr EPS	Last Div. Paid
DANSUGAR PLC	1ST QTER 31/03/2022	94.45	67.37	8.87	8.31	N0.73	N1.00 div. paid in 2021 FY
LARFAGE WAPCO	1st QTER 31/03/2022	90.61	71.47	17.56	9.14	N1.09	N2 div. was declared 2021 FY
FLOUR MILLS	Audited 31/03/2022	1,163,802	771.607	27.98	24.48	N6.26	N2.15k paid in year 2022 FY
UCAP PLC	1ST qter 31/03/2022	4.212	3.120	2.302	1.452	N1.54	N1.50 DIV PD IN YEAR 2021
UBA PLC	1st Qter 31/03/2022	184.12	155.55	41.50	38.16	N1.14	N1.00 Paid in year 2021 Financial year
ACCESS BANK PLC	1st Qter 31/03/2022	295.74	222.14	57.40	52.55	N1.64	N1.00 pd as dividend in year 2021
GUINNESS PLC	3RD QTER 31/3/2022	159.44	111.96	15.28	1.84	N6.98	N46K PD IN YEAR 2021
ZENITH PLC	1STBQTER 31/3/2022	191.52	157.31	58.20	53.06	N1.85	M3 10 PD IN YEAR 2021

Source: Nigerian Stock Exchange (NSE) & Regency Research



STOCK MARKET REPORT

Domestic Market Review

GAINERS FOR THE WEEK

Twenty stocks appreciated in price during the week, as against Thirty one in preceding week. The top ten price gainers during the week were:

LOSERS FOR THE WEEK

Thirty two stocks depreciated in price during the week as against Twenty six stocks recorded in the preceding week. The top ten price losers during the week were:

EXCHANGE TRADED PRODUCTS (ETP)

A total of 2,414 units of Exchange Traded Products valued at N962,254 in 10 deals were traded during the week compared with 5,099 units of Exchange Traded Products valued at N267,771.87 traded last week in 17 deals.

BOND MARKET

A total of 747,022 units of FBN Bond valued at N775,089,262.07 in 23 deals were traded during the week compared with 156,646 units of FGN Bond valued at N158,715,525.99 traded last week in 41 deals

MARKET SUMMARY

	Curr. Week	Previous week	% Change
Volume	504.322M	822.404 M	-38.68
Value N=	N7,517 B	N10,366 B	-27.48
Total Gain	20	31	-35.48
Total Loss	32	26	-23.08
Deals	12,393	20,643	-39.97
All Share Index	52,215.12	51,557.41	1.27
Market Cap.	N=28,158 Trillion	N=27,803 Trillion	1.28

TOP TEN GAINERS

Company	Op.Price	cl. Price	Gain	Gain in %
ACADEMY	1.59	2.21	0.62	38.99
CWG	0.80	0.90	0.10	12.50
CARVETON	1.22	1.37	0.15	12.30
WEMA	3.40	3.74	0.34	10.00
AIRTEL	1,732.20	1,905.40	173.20	10.00
RT BRISCOE	0.34	0.37	0.03	8.82
REGENCY	0.25	0.27	0.02	8.00
PRESTIGE	0.38	0.41	0.03	7.89
IBREWERY	5.40	5.80	0.40	7.41
FBNH	10.60	10.90	0.30	2.83

TOP TEN LOSERS

Company	Op.Price	Cl. Price	Loss	Loss in %
FIDSON	12.00	9.41	(2.59)	(21.58)
CORNERSTON	0.69	0.57	(0.12)	(17.39)
MULTIVERSE	2.10	1.82	(0.28)	(13.33)
IKEJA HOT	1.32	1.17	(0.15)	(11.36)
NNFM	9.55	8.60	(0.95)	(9.95)
LINKAGE	0.58	0.53	(0.05)	(8.62)
UNITY	0.49	0.45	(0.04)	(8.16)
HONEYWELL	2.97	2.75	(0.22)	(7.41)
FCMB	3.20	3.00	(0.20)	(6.25)
CUTIX	2.40	2.25	(0.15)	(6.25)

Source: Nigerian Stock Exchange (NSE) & Regency Research



MODEL EQUITY PORTFOLIO

PORTFOLIO VALUATION AS AT 15/07/2022												
P/Date	Stock	Units	Tcost	Unit Cost	B-E Price	Current Price	Target price 30% App	NET VALUE	Dividend	TOTAL VALUE	Gain/Loss	G/L%
1/1/2022	WAPCO	50,000	1,216,350.00	24.33	24.78	25.85	31.63	1,269,034.66	45,000.00	1,314,034.66	97,684.66	8.03
1/1/2022	UBA	50,000	410,550.00	8.21	8.36	7.40	10.67	363,282.65	45,000.00	408,282.65	2,267.35	0.55
1/1/2022	FIDELITY	50,000	130,050.00	2.60	2.65	3.19	3.38	156,604.28	15,750.00	172,354.28	42,304.28	32.53
1/1/2022	DANGSUGAR	50,000	887,400.00	17.75	18.08	16.00	23.07	785,476.00	45,000.00	830,476.00	56,924.00	6.41
1/1/2022	ZENITH	50,000	1,282,650.00	25.65	26.13	22.20	33.35	1,089,847.95	139,500.00	1,229,347.95	53,302.05	4.16
1/1/2022	UCAP PLC	50,000	504,900.00	10.10	10.28	12.65	13.13	621,016.96	67,500.00	688,516.96	183,616.96	36.37
1/1/2022	GTCO PLC	50,000	1,326,000.00	26.52	27.01	20.95	34.48	1,028,482.64	135,000.00	1,163,482.64	162,517.36	12.26
1/1/2022	FLOUR MILLS	50,000	1,445,850.00	28.92	29.45	33.20	37.59	1,629,862.70	74,250.00	1,704,112.70	258,262.70	17.86
1/1/2022	DANCEM	50,000	13,107,000.00	262.14	266.99	265.00	340.78	13,009,446.25	990,000.00	13,999,446.25	892,446.25	6.81
1/1/2022	VITAFOAM	50,000	1,147,500.00	22.95	23.37	22.50	29.84	1,104,575.63	67,500.00	1,172,075.63	24,575.63	2.14
			21,458,250.00					21,057,629.72		22,682,129.72	1,223,879.72	5.70

The Equity Portfolio Model which closed the previous week at 7.66% depreciated further during the week and closed at 5.70% (YTD). This can be compared with NGX All Share Index which was 20.70% in the previous week and closed at 22.24% {YTD} during the week. The Equity Portfolio Model depreciated during the week as investors continued to take profit on some value stocks in the portfolio. The EPM continued to perform lower compared with the All Share Index of the market. Some of the stocks responsible for the lower performance in EPM are: Zenith bank, DANCEM, WAPCO, UBA, GTCO, and DANGSUGAR Plc . Investors are thereby advised to take into consideration selection of stocks in diversified sectors to minimize risk, good dividend paying stocks and strong fundamentals to enhance the value of the portfolio. Key. Tcost means total cost of the transactions including charges (market price*units plus charges). Unit cost is total cost per unit of the stocks. B-E Price is break-even price i.e the price the portfolio will not record any gain or loss. Target price is the price we want to sell.

Source: Nigerian Stock Exchange (NSE) & Regency Research



STOCK MARKET REPORT

MARKET DEVELOPMENTS (LAST WEEK)

The Central Bank of Nigeria (CBN) has issued a notice of warning to deposit banks to ensure full compliance with the e-payment product guidelines. The Apex bank noted that ignoring the rules guiding e-payment product development will henceforth attract sanctions. In its new rules tagged “Digital Financial Services Awareness Guidelines,” released, week-end, the CBN said it is primarily packaged to ensure that customers get value for their deposits. According to the financial regulator, banks should first seek its approval for their e-payment product and service development. The apex bank said the directive aligns with the digital financial services awareness scheme meant to bridge the gaps in consumer knowledge and practices for e-products. It also directed the financial institutions to submit developed educational materials to its Director of Consumer Protection for review. “Develop and deliver educational materials to prospective and existing customers through basic channels such as Short Message Service (SMS), Unstructured Supplementary Service Data (USSD), and at agent locations. In addition to App, web, and social media platforms and submit developed educational materials to the Director of Consumer Protection, CBN for review.” The CBN said digital financial services have the potential to expand access to financial services for the Nigerian population and spur innovation in the financial service industry. It said: “The guidelines provide for a set of principles and expectations for financial service providers to integrate with the provision of digital financial services to ensure consumer understanding, good treatment, and positive outcomes

INVESTMENT BASICS

The Six Leadership Attributes for a Future-Fit Organisation

- 1. Digital Awareness:** With technology leading disruptive market changes and the need for strategic repositioning, leaders must consistently be aware of digital innovations within and without their market space. While leaders do not need to be technically vast in these technologies, they must lead and sponsor cultural shifts and enable an environment that can easily leverage digital innovation opportunities and reward behaviours consistent with the desired digital culture. Digital culture has a direct potential proportionality to the innovation index of the organisation.
- 2. Agility and Adaptability** –This involves changing ourselves to fit into new circumstances or a new environment. Rapid changes in market expectations, regulations, digital and technology landscape, and competition put a high demand on our ability to respond and adapt quickly. Agile leaders can move faster through unknowns as they can focus on the actions and decisions to yield desired outcomes. Here are some tips for adaptability. Step outside your comfort zone, Embrace unknowns and the challenge of unfamiliar terrains, Do not be afraid to take risks and Be open to learning
- 3. Curiosity** – It is impossible to gain significant knowledge and promptly respond to changes without asking the right questions. Curiosity is one skill that separates excellent leaders from those perceived as less effective and helps to provide context, understanding and build trust. As described by Bill Gates, curiosity is one of the three Cs of successful leadership, along with Creativity and Commitment.
- 4. Resilience** – We are in the face of pressing business changes and market disruptions; leaders must be resilient both personally and professionally. Building resilience is vital to successfully navigate times of uncertainty and challenges and lead teams to success with courage and conviction. This attribute connects with one’s ability to adapt even as it relies on one’s knowledge about self, values, confidence, and optimism.
A resilient leader must possess the following characteristics: Maintain a positive outlook, Be comfortable in asking for help, Leverage every opportunity to learn, Build Strong Emotional Intelligence
- 5. Innovation** – To accelerate change in today’s global business environment, leaders need to be innovative. Innovation transcends developing and introducing new things but is fundamentally based on adding value. Value, however, is derived from both small incremental changes and significant pivotable improvements. Innovation is not tied to titles – Innovative leaders lead themselves and lead others as team leaders and businesses. Innovation also requires disconnecting extant and emotional investments in old approaches while aiming for better business results. Innovative leaders lead with innovation by frequently inspiring productivity, spurring new ways and unique methods to yield better results.
- 6. Empathy** – Empathetic leadership means having the ability to understand the needs of others and being aware of their feelings and thoughts. It is the ability to live and experience the story as if it were our own. The capacity to empathise can be developed by listening, being vulnerable to ourselves, accounting for our needs, and expanding our frame of reference. Leaders who are intentional about understanding the pressing needs of their employees can provide them with the adequate support needed to press ahead and deal with the challenges or issues that might be holding them back from executing assigned tasks and achieving their goals. Whether you’re new to a leadership role or an experienced leader, there is always more to learn, and leadership development is an ongoing process. Imbibing and consciously practising these skills will enable you to become an effective leader and rise to the challenge of these disruptive times.

Source: Nigerian Stock Exchange (NSE) & Regency Research



FIXED INCOME MARKET REPORT

Money Market

Festivities at the beginning of the week worsened the market liquidity with the funding rates hovering around 14.00 for most trading sessions. On Friday, the interbank rates remained unchanged week-on-week basis at 13.83 for the Open Repo rate (OPR) and 14.00 at the overnight rate (O/N)

Treasury Bills.

The bears dominated Treasury market during the trading sessions this week despite the increased yields from the primary Wednesday. As at Friday, the market closed with multiple selloffs at both the treasury Bills and OMO bills. The average benchmark yield ticked up to 7.15 for both markets, the treasury bill market grew by **+2.44%** (W-o-W) The DMO offered N142.97 billion at the Nigerian Treasury bill auction on Wednesday 13th, July, which was slightly oversubscribed by 20bps to N143.26. the rate for the 91days, 182 days, and 364days rose by 35bps, 21bps, and 93bps to 2.75%, 4.00%, and 7.00% respectively.

Foreign Currency (EXCHANGE RATE).

At the close of trading on Friday, Naira depreciated by **0.60%** to N430.33 at the Investors and Exporter FX fixings. Likewise, the exchange rate at the Nigerian Autonomous Foreign Exchange Fixing (NAFEX) fell, depreciating by **0.58%** week-on-week basis to N426.50 at the close of the trading session on Friday

OIL PRICE. The Nigeria's oil price (WTI) depreciated during the week under review. According to the latest data, the oil price closed at \$104.80 per barrel during the week, compared with \$105.60 recorded in the previous week .

NIGERIAN INTER BANK OFFER RATE NIBOR

Money Market Rate			
	8-Jul-22	15-Jul-22	% Change
OPR (%)	13.83	13.83	0.00%
O/N (%)	14	14	0.00%

Source: Financial Markets Dealers Quotations (FMDQ)

TREASURY BILLS RATES

NIGERIAN TREASURY BILL AUCTION JULY 13, 2022

Nigerian Treasury Bills Auction					
Tenor	Amount offered (N'bn)	Total subscription (N'bn)	Amount sold (N'bn)	Stop Rate (%)	Previous rate (%)
91-days	4.51	4.61	4.27	2.75	2.4
182-days	1.46	1.94	1.49	4	3.79
364-days	137.00	138.91	137.5	7	6.07

Source: Central Bank of Nigeria (CBN)

MONEY MARKET RATES

Average Benchmark Yields			
	8-Jul-22	15-Jul-22	% Change
I&E FX	427.75	430.33	0.60%
NAFEX (\$/N)	424.05	426.5	0.58%

Source: FMDQ

Source: Financial Markets Dealers Quotations (FMDQ)

Disclaimer

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